



## **Income 1<sup>st</sup> half-year 2020/2021**

### **Operation performance impacted by the health issue**

- **Turnover: € 47.2 M (-74.3%)**
- **EBITDA : - € 42.0 M**
- **Net debt : - € 88.0 M**

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Paris, 30<sup>th</sup> June 2021, 06:00 p.m.

During the meeting it held on the 29<sup>th</sup> of June 2021 and after having reviewed the management report of Groupe Partouche Executive Board, the Supervisory Board examined the audited accounts for the 1<sup>st</sup> half-year 2020-2021 (November to April).

#### **Operation performance impacted by the health issue**

The Covid 19 pandemic penalized the business activity during the first half of the current financial year by the interruption of the Group's activities over the period, with the exception of the following reopening:

- Djerba casino (Tunisia): open during the 1<sup>st</sup> half-year but forced into a curfew;
- Meyrin casino (Switzerland): open between the 14<sup>th</sup> and the 26<sup>th</sup> December 2020 but on reduced hours;
- Meyrin et de Crans-Montana casinos (Switzerland): reopening on 19<sup>th</sup> April 2021, without curfew but with health constraints;
- Belgium online gaming & betting: accessible throughout the half-year;
- Switzerland new online gaming: accessible since its launching on 16<sup>th</sup> November 2020.

The Gross Gaming Revenue (GGR) over the period decreased by -80.9% compared to the previous year, reaching € 50.0 M and the turnover by -74.3% at € 47.2 M.

The Group's EBITDA fell to -€ 42.0 M, compared to +€ 29.8 M in the first half of 2020.

The current operating income (COI) stood at -€ 73.2 M compared to +€ 0.3 M for the previous year, a degradation directly correlated with the interruption of the activity and therefore of the turnover.

Under activity divisions, the casinos' COI reached -€ 68.2 M, compared to +€ 6.6 M in 2020 impacted by the closing of all the Group's casinos over the period, with the exception of the Ostend casino COI with an increase of € 1.1 M thanks to the online COI.

The COI of the hotels' division slightly decreased to -€ 2.2 M compared to -€ 1.7 M in 2020. The Aquabella hotel at Aix-en-Provence remained open over the whole period with an idling activity while the Cosmos hotel at Contrexéville remained closed.

Lastly, the deficit of COI of the "Other" division improved at -€ 2.8 M on the 1<sup>st</sup> half-year 2021, compared to -€ 4.7 M in 2020, mainly due to the significant increase of COI of Belgian sports betting (+€ 1,0 M).

Purchases & external expenses decreased by € 7.4 M (-10.9%) mainly impacted by:

- Material purchases, advertising/marketing costs, upkeep and maintenance costs down by € 11.2 M (-69.7%), € 7.9 M (-78.4%) and € 1.4 M (-33.7%) respectively directly linked to the closure of establishments and the drop in revenue from ancillary activities;
- Conversely, the change in subcontracting costs (+€ 16.6 M), mainly linked (i) to the increase in costs associated with online licenses in Belgium, i.e. +€ 19.6 M in costs correlatively to the increase in the turnover of this activity (online casino and sports betting); and (ii) savings in subcontracting (guarding, cleaning) made in view of the closure of establishments.

Within the above development, the increase of +€ 2.0 M in purchases and external expenses relating to the "online casino" in Switzerland, which started on 16<sup>th</sup> November 2020, should be noted.

Personnel expenses amounted to € 31.5 M, down € 42.0 M (-57.2%) following in particular the allowances received for partial unemployment from which the Group benefits, to which are added the employer's contributions savings generated as well as the exemptions / subsidiaries obtained as part of the business assistance measures put in place by the Government in response to the health crisis.

The non-current operating income is a net expense of -€ 8.6 M, compared to -€ 2.7 M in 1<sup>st</sup> half-year 2020. In Belgium, an old dispute was won against the Belgian State leading to a non-current profit of € 5.8 M. Conversely, the continuation of the health crisis led the Group to carry out goodwill additional impairment tests from the half-yearly closing. Thus, goodwill impairment in the first half of 2021 totalled -€ 15.0 M.

In the end, the net income is a loss of € 88.0 M, compared to a loss of € 3.9 M as of 30<sup>th</sup> April 2020, after taking into account the following elements:

- a financial result of -€ 2.3 M (compared to -€ 0.8 M in 1<sup>st</sup> half-year 2020), which does not benefit from any exchange gain due to the closure of casinos on both sides of the Franco-Swiss border and whose financial expenses reverse slightly (-€ 0.2 M) in connection with the increase in the Group's indebtedness while the half-yearly average interest rate continued to decline;
- a significant increase in tax (CVAE included) (-€ 4.0 M compared to -€ 0.6 M in 1<sup>st</sup> half-year 2020).

The Group's financial structure remains healthy and solid with "cash net of levies" of € 104.1 M, shareholders' equity of € 283.2 M and a "net debt" of € 149.7 M (set up as provided by the terms of the syndicated loan agreement, according to the former IAS 17 standard, excluding IFRS 16).

## RECENT EVENTS & OUTLOOK

### Ratio of leverage

Given the consequences of the health crisis on the Group's business and the results for the half-year, the calculation of the leverage ratio at 30<sup>th</sup> April 2021 was impossible due to a negative EBIDTA. However, the Group's financial partners have renewed their confidence in it.

Thus, the Syndicated Loan Agent, on 9<sup>th</sup> June 2021, signed a letter on behalf of the Lenders in which the later waives:

- each of the leverage ratio calculations provided for on the two closing dates of 30<sup>th</sup> April 2021 and 31<sup>st</sup> October 2021; and
- the delivery of each of the certificates corresponding to the leverage ratio calculations on the above dates.

Likewise, on 15<sup>th</sup> June 2021, the institutional investor carrying EuroPP waived the same ratio calculations and the delivery of certificates.

### Reopening the casinos

All of the casinos in the Group have reopened:

- In France, since 19<sup>th</sup> May and based on a progressive schedule :
  - ✓ Starting 19<sup>th</sup> May: only slot machines and electronic table games were accessible. A gauge equal to 35%

of the areas receiving public (ERP) of each establishment had to be respected. Casinos opened until 9:00 p.m. under the curfew and catering was only permitted on the terrace;

- ✓ Starting 9<sup>th</sup> June: opening of table games. The gauge rose to 50% of the ERP capacity, the casinos were open until 11 p.m. and the indoor dining areas were open again, with a limit of six people per table. In addition, the health pass was required in establishments where the operator planned to accommodate more than 1,000 people;
  - ✓ Starting 20<sup>th</sup> June: general lifting of the curfew ten days in advance, the other constraints being maintained;
  - ✓ Starting 30<sup>th</sup> June: the players are hosted in usual conditions with respect for the health barrier gestures (wearing a mask, physical distancing, etc.).
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- In Switzerland, since 19<sup>th</sup> April, no curfew but some restrictions (10 m<sup>2</sup> per person, no catering, no smoking even in smoking rooms).
  - In Belgium, since 9<sup>th</sup> June, with an obligation to close at 11:30 p.m.
  - In Tunisia, the Djerba casino remained opened during the whole half-year but had to close between the 9<sup>th</sup> and the 16<sup>th</sup> May.

Overall, gaming activities have picked up in a very satisfying trend.

#### **Upcoming events:**

- 3rd quarter financial information: Wednesday 15<sup>th</sup> September 2021, after Paris stock market close
- Turnover 4th quarter: Wednesday 15<sup>th</sup> December 2021, after Paris stock market close

*Groupe Partouche was established in 1973 and has grown to become one of the market leaders in Europe in its business sector. Listed on the stock exchange, it operates casinos, a gaming club, hotels, restaurants, spas and golf courses. The Group operates 42 casinos and employs nearly 4,100 people. It is well known for innovating and testing the games of tomorrow, which allows it to be confident about its future, while aiming to strengthen its leading position and continue to enhance its profitability. Groupe Partouche was floated on the stock exchange in 1995, and is listed on Euronext Paris, Compartment*

*ISIN : FR0012612646 - Reuters : PARP.PA - Bloomberg : PARP:FP*

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#### **FINANCIAL INFORMATION**

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## Annex

### Consolidated Income

In €M – At 30th April (6 months)	2021	2020	ECART	Var.
<b>Turnover</b>	<b>47.2</b>	<b>183.6</b>	<b>(136.4)</b>	<b>-74.3%</b>
Purchases & external expenses	(60.6)	(68.0)	7.4	-10.9%
Tax & duties	(5.6)	(8.8)	3.1	-35.6%
Employees expenses	(31.5)	(73.6)	42.0	-57.2%
Depreciation, amortisation & impairment of fixed assets	(28.5)	(29.0)	0.5	-1.82%
Other current income & operating expenses	5.9	(4.0)	9.9	-247.4%
<b>Current operating income</b>	<b>(73.2)</b>	<b>0.3</b>	<b>(73.4)</b>	<b>n/a</b>
Other non-current income & operating expenses	6.4	0.0	6.4	-
Gain (loss) on the sale of consolidated investments	-	-	-	-
Impairment of non-current assets	(15.0)	(2.7)	(12.3)	-
<b>Non-current operating income</b>	<b>(8.6)</b>	<b>(2.7)</b>	<b>(5.9)</b>	<b>-</b>
<b>Operating income</b>	<b>(81.8)</b>	<b>(2.4)</b>	<b>(79.3)</b>	<b>n/a</b>
<b>Financial income</b>	<b>(2.3)</b>	<b>(0.8)</b>	<b>(1.4)</b>	<b>-</b>
<b>Income before tax</b>	<b>(84.0)</b>	<b>(3.3)</b>	<b>(80.8)</b>	<b>-</b>
Corporate income tax	(3.6)	1.0	(4.6)	-
CVAE tax	(0.4)	(1.6)	1.2	-
<b>Income after tax</b>	<b>(88.0)</b>	<b>(3.8)</b>	<b>(84.2)</b>	<b>-</b>
Share in earnings of equity-accounted associates	(0.0)	(0.1)	0.0	-
<b>Total net Income</b>	<b>(88.0)</b>	<b>(3.9)</b>	<b>(84.1)</b>	<b>n/a</b>
<i>o/w Group's share</i>	<i>(81.6)</i>	<i>(5.3)</i>	<i>(76.3)</i>	<i>-</i>

<b>EBITDA (*)</b>	<b>(42.0)</b>	<b>29.8</b>	<b>(71.8)</b>	<b>n/a</b>
<b>Margin EBITDA / Turnover</b>	<b>n/a</b>	<b>16,2%</b>		<b>n/a</b>

(\*) taking into account the application of IFRS 16 in the half-year, which has the mechanical effect of improving EBITDA by €7.3 M.

Taxes and duties represent an expense of € 5.6 M down by –35.6%.

The change in amortization and depreciation on fixed assets, down -1.82% to € 28.5 M, reflects the slowdown in the sustained investment policy of recent years, hampered by the health crisis.

Other current operating income and expenses represent a net income of € 5.9 M compared to a net expense of € 4.0M in the first half of 2020. This is mainly due to operating grants received or receivable obtained as part of the business subsidiaries measures put in place by the Government in the face of the health crisis, in particular the fixed costs subsidiaries for € 10.0 M.

The operating income stands at -€ 81.8 M against -€ 2.4 M in the first half of 2020.

Income before tax represents a loss of € 84.0 M compared to a loss of € 3.3 M in the first half of 2020.

The tax expense (including CVAE) reached € 4.0 M, compared with € 0.6 M in the first half of 2020. The exceptional income recorded in Belgium following a dispute amounts to a tax of € 1.3 M. Conversely, CVAE's tax charge decreased due to the shutdown of the Group's activity over the half-year. With regard to deferred taxes, the Group has adopted the cautious position of not activating, even partially, the tax losses related to tax consolidation generated over the half-year (against a deferred tax asset of +€ 1.8 M during the 1<sup>st</sup> half-year 2020).

The quota-share of earnings of equity-accounted associate remained stable and non-material.

The consolidated net Income over the half-year is a loss of € 88.0 M against a loss of € 3.9 M at 30<sup>th</sup> April 2020, of which the Group share represents a loss of € 81.6 M compared to a loss of € 5.3 M at 30<sup>th</sup> April 2020.

## Balance Sheet

Total net assets at 30<sup>th</sup> April 2021 decreased, totalling € 753.7 M against € 787.7 M at 31<sup>st</sup> October 2020. The remarkable developments during the period under review are as follows:

- A decrease in non-current assets of € 35.2 M mainly due, on the one hand, to the decrease in the "tangible fixed assets" item to the tune of -€ 17.5 M resulting from the depreciation expense for the half-year combined with the contraction in investments, and on the other hand, the decrease in the "goodwill" item for € 15.0 M, linked to the depreciation in the half-year of goodwill of certain sensitive CGUs in this crisis context;
- An increase in current assets of € 1.3 M, mainly due to an increase in the "receivables and other debtors" item of € 12.1 M (of which an increase of € 3.3 M in receivables from social organizations due to partial unemployment indemnities receivable in the context of the Covid-19 crisis, and € 9.4 M in subsidies receivable for fixed-cost assistance); as well as "Other current assets" of € 2.3 M (in particular VAT receivables). Conversely, we note a cash consumption of € 13.2 M.

On the liabilities side, shareholders' equity including minority interests fell from € 371.9 M as of 31<sup>st</sup> October 2020 to € 283.2 M as of 30<sup>th</sup> April 2021, weighed down by the net result for the half-year. Financial debt increased by €53.7M. Consideration should be given to:

- the subscription, in mid-April 2021, of a second loan guaranteed by the State for € 59.5 M and new bank loans for + € 4.5 M;
- the quarterly maturity of the syndicated loan settled on 30<sup>th</sup> April 2021 in the amount of -€ 2.7 M, the maturity of 31<sup>st</sup> January 2021 having been postponed to 2026, as well as the repayment of other bank loans for -€ 1.9 M;
- the postponement of the 12-month maturities (in capital and, for the most part, in interest) of the Group's bank debts, the resumption of repayments having taken place for some in March but for the majority in April 2021.

In addition, it should be noted that, due to the negative EBIDTA induced by the closure of the Group's establishments over the half-year, the institutional investor carrying the EuroPP as well as all the banks making up the banking pool of the syndicated loan have given up the calculation of the leverage ratio provided for on the closing date of 30<sup>th</sup> April 2021. This with a retroactive effect from 30<sup>th</sup> April 30, 2021. However, the waiver having taken place after the closing, the application of IAS 1 has forced the Group to restate all of the outstanding amounts relating to the bond loan and the syndicated loan as a current share this half-year.

## Financial structure – Summary of net debt

One can consider the Group's financial structure using the following table (set up as provided by the terms of the syndicated loan contract, according to the old IAS 17 standard, excluding IFRS 16):

In €M	30/04/2021	31/10/2020	30/04/2020
Equity	283.2	371.9	384.1
Gross debt (*)	253.7	194.7	168.8
<b>Cash less gaming levies</b>	104.1	103.1	78.9
Net debt	149.7	91.5	89.9
Ratio Net debt / Equity (« gearing »)	0.5x	0.2x	0.2x
Ratio Net debt / Consolidated EBITDA (« leverage ») (**)	N/A (***)	2.3x	1.7x

(\*)The gross deb includes bank borrowings, bond loans and restated leases (with the exception of old leases restated according to the new IFRS 16 standard), accrued interest, miscellaneous loans and financial debts, bank loans and financial instruments.

(\*\*) The EBITDA used to determine the "leverage" is calculated over a rolling 12-month period, according to the old IAS 17 standard (that is to say before application of IFRS 16), at namely € 39.8 M at 31/10/2020, and € 54.3 M at 30/04/2020.

(\*\*\*)The bond and banking partners have waived the calculation of the "leverage ratio" expected at the closing date of 30th April 2021 due to negative EBITDA over the period.

## Glossary

The "Gross Gaming Revenue" corresponds to the sum of the various operated games, after deduction of the payment of the winnings to the players. This amount is debited of the "levies" (i.e. tax to the State, the city halls, CSG, CRDS).

The «Gross Gaming Revenue» after deduction of the levies, becomes the "Net Gaming Revenue ", a component of the turnover.

"Current Operating Income" COI includes all the expenses and income directly related to the Group's activities to the extent that these elements are recurrent, usual in the operating cycle or that they result from specific events or decisions pertaining to the Group's activities.

Consolidated EBITDA is made up of the balance of income and expenses of the current operating income, excluding depreciation (allocations and reversals) and provisions (allocations and reversals) linked the Group' business activity included in the current operating income but excluded from Ebitda due to their non-recurring nature.